



Wicomico County Purchasing
 125 N. Division St. Room B-3
 Salisbury, MD 21801
 Ph. 410-548-4805 Fax 410-334-3130
 Email: purchasing@wicomocounty.org

Addendum # 1 Printing of Visitor's Guide

Date of Addendum: 11/29/16

NOTICE TO ALL BIDDERS AND PLANHOLDERS

The Bid Documents for the above-referenced Project are modified as set forth in this Addendum. The original Bid Documents and any previously issued addenda remain in full force and effect, except as modified by this Addendum, which is hereby made part of the Bid Documents. Vendors will take this Addendum into consideration when preparing and submitting a bid, and shall acknowledge receipt of this Addendum in the space provided in the Bid Documents.

BID SUBMITTAL DEADLINE

The bid submittal time has not been changed.

1.0 – QUESTIONS AND ANSWERS

The following questions and answers are provided as a matter of information to clarify issues raised about the Bid Documents.

| Item | Questions and Answers |
|------|--|
| 1.1 | Q. For proofs would emailed proofs be ok versus the old blue-line hard copy proofs? A. No, hard copy printed proofs are required. |
| 1.2 | Q. Is a final trim size of 8.5" x 10.875" acceptable for bidding purposes? A. We are firm on 8.5" x 11". |
| 1.3 | Q. Will you accept bid if the Successful Vendor can meet with Wicomico County's Tourism Division and contracted designer on a regular basis by phone only to determine the appropriate progress of the project? A. Yes, phone and email meetings are acceptable. |
| 1.4 | Q. Is delivery of over/unders allowed per Graphic Arts Industry Trade Agreement of +/-3% at this quantity level? A. No. |
| 1.5 | Q. Do inside covers print 4-color? A. The entire book, including all cover pages, is 4-color. |
| 1.6 | Q. To accommodate web printing, will you accept bid for 64 pages + cover? A. No, we would like to stick to our original specs for this year. |
| 1.7 | Q. Print tests from a web press are not feasible. Bid will include complete laser color proof for cover and text. Bid will also include Gracol 7 certified Epson or Fuji proof for cover and for 8 random text pages (1 page proof per every 8 pages of text at 64 total text pages). Wicomico County Tourism can specify which 8 pages of text to create contract proof for. Gracol 7 proofs are calibrated to each press's color curve. Is this proof proposal acceptable to submit bid? A. Print tests are not required. We do require a full production proof of the entire Guide. |

| | |
|-----|--|
| 1.8 | <p>Q. From historical data can you approximate # of Guides going to each of the 3 delivery locations?</p> <p>A. We have finalized with our distribution company, and this year we will be shipping 12,000 to Ocean City, 6,000 to Crofton and 12,000 to Wicomico County.</p> |
| 1.9 | <p>Q. Does each location have a commercial receiving dock and yard that can accommodate a 53 foot trailer delivery?</p> <p>A. Our delivery location in Crofton has no commercial receiving dock & yard, but it can accommodate a 53-foot trailer. We recommend a liftgate and pallet jack, plus inside delivery. Our delivery location in Ocean City cannot accommodate a 53-foot trailer. It is a mini storage facility, so it would require offloading by personnel (inside delivery). Our delivery location in Wicomico County is the Visitor's Center, it does not have a commercial receiving dock and yard, and would require offloading by personnel (inside delivery).</p> |

END OF ADDENDUM